

DELTA FUEL COMPANY, INC.

27797 Highway 15
Ferriday, LA 71334



Delta Fuel provides four main services: Bulk Fuel, Bulk Propane, Bulk Lubricants, and a Rental Truck Fleet. As for our Bulk Fuel services, we can provide many helpful systems to help our customers not only manage their fuel usage, but also protect un-authorized usage.

BULK FUEL DELIVERY PRICING

PRODUCT	UNIT	UNIT PRICE
Off Road Diesel - Delivered	GAL	Call for Pricing
Hwy Diesel -Delivered	GAL	Call for Pricing
Unleaded -Delivered	GAL	Call for Pricing

- Price per Gallon is based on – (1) Transport Load delivered date
- Transport load is a Minimum of 7,000 Gallons
- Applicable State & Federal Taxes Not Included

Lease Agreement & Storage Systems

(3) Fuel Storage Tanks Including Pumps and Dispensers Apparatus	Month Lease \$ <u>NO CHARGE</u>
Mobilization and Demobilization of Fuel Storage Systems	SET TANKS \$ _____ ONE TIME FEE

Services

- **Remote Level Meters Provided** – Delta Fuel will remotely Monitor your Fuel levels, and coordinate the delivery of fuel as needed as per discussions with the Project Manager and/ Or Usage History Evaluation. Monitors are scheduled to read as per Customer burn rates for that particular project. Monitors are

watched by a dispatch team who order fuel according to customer needs. Monitor reading times can be changed as needed to coincide with customer's changing burn rates.

- **Fuel Management Access Controllers** – In order to protect the unauthorized usage of fuel, Controllers can be installed on each tank. Employee numbers or access codes can be entered into a simple monitoring system. Delta Fuel can assist in the download of the software at the Project Manager or Superintendent's office for Fuel usage monitoring and Security. Permanent Electricity is needed for the use of Access Controllers. Delta Fuel will provide when requested.

Delta Fuel New Tank Systems (Please Check Availability)

Delta Fuel has been working hard to upgrade our tank systems. We supply tank systems as shown below. Systems can be designed to spec with regards to tank size, adequate pumps, and dispensers.

Container Tanks

These tanks are UL 142 approved, double walled, in secondary containment which hold 110% capacity, fit snugly in one shipment, and provide our customers with 3 tank spread housed in one piece of equipment.

Delta Fuel can help lower the set up costs for our customers. With our new container tank system, we will be decreasing the freight needed to deliver the tanks to you. The new tank system fits on one truck. There will be no need for any help unloading our equipment as our Delta Fuel truck and trailer fleet take care of deliveries. This fleet has unloading capabilities. This also minimizes personnel assistance from our customers.

	<ul style="list-style-type: none">• 110% contained full storage container to comply with global regulations• CSC plated – made to convention for safe container standard• Environmental Standard: COP Regulations (PPG2)• Design Approval (Frame): ISO 668:1995 CSC plated• Design Standard: COP Regulations part 5 Type J, Test pressure 6.3 psi• Design Approval (Tank): UL 142, ULC S601
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Fuel Management System – Access Controllers

Monthly Fee: \$ _____



Web Based – Operate your fuel management system from any computer using FuelServe.net (a secure, password protected web based application). You control vehicle & driver data and have access to your fuel transaction reports. Software options include PC, Server, interactive network and SQL Server versions.

Transaction & Billing Reports – Now you will receive transaction and billing reports that detail time, site, vehicle, odometer, driver, fuel issued and

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other data that you determine is relevant. The fuel management system flexibility allows you to capture a transactions at any intervals that you select from any fuel controller, or send reports or files to various departments and agencies.

Compliance – FuelForce® integrates with your tank monitoring systems to meet tight federal and state regulations. FuelForce® provides tank reconciliation on every tank in the system and provides reports necessary to assure compliance.

Security – You control all aspects of security including access to fueling sites, access to island terminals, access to sensitive data, and authorization for issuing fuel. Each of these critical areas allows you to authorize fuel in a timely and efficient manner.

CLARIFICATIONS:

- Fuel Prices above are based on a Transport Load delivered on 02/21/17. Fuel Prices are subject to change on a Daily Rate
- Delta Fuel Mark Up is Inclusive of the fuel tank storage systems, pumps, equipment maintenance, remote fuel level monitoring, and scheduling fuel deliveries.
- Delta Fuel Fixed Mark Up is based on NET 30 payment terms
- No Monthly Tank Lease Charges. One Time Tank Set Fee quoted Above
- Each Tank is provided in a self- contained spill prevention/ Secondary Containment, or Double Wall
- Tank availability is not guaranteed. Delta Fuel will confirm tank sizes as per Tank Inventory upon acceptance of bid.
- Fuel Management System equipment inventory is not guaranteed at time of bid acceptance. Some Lead time may be required
- Unused Fuel at Project Completion will be re-stocked for a fee, and a Credit issued to Customer

Bulk Propane



- **Bulk Propane** –Propane Cages supplied Contains 8 Pallets of Propane – 48 Bottles per pallet- 384 Bottles
Full 5 Gallon Propane Bottle - \$ (varies) per Bottle
- Unused, non-damaged bottles can be returned for a credit of \$ (varies) per Bottle
- Empty, undamaged bottles can be returned for a core credit of \$ (varies) per Bottle
- Damaged Bottles will receive no credit back to the customer
- These credits may be subject to a pick up fee
- **Minimum Order**

Mobilization & Demobilization of Fuel Storage Systems

SET CAGES

Bulk Lubricants & Trucks



- 5 PRODUCT BULK AND PACKAGE LUBE STATIONS
- CHEVRON AND DELTA FUEL ASSIGNED LUBRICANTS SPECIALIST
- LUBE MONITORING SYSTEM AVAILABLE UPON REQUEST (SUBJECT TO BID APPROVAL)
- CHEVRON PRODUCTS, PRICING AND SERVICES NATIONWIDE
- OFFSITE AND ONSITE LUBRICANTS TRAINING AVAILABLE
- USED OIL SAMPLING FOR EQUIPMENT UPON REQUEST

Lubricants Program and specialized Lube Stations Customized for Customer Equipment Fleet.

Bulk Lubrication Pricing Available Upon Request



RENTAL TRUCK FLEET –

Fuel Trucks

2,800 Gallon - \$4,500.00/ Month

4,000 Gallon - \$5,500.00/ Month

Fuel/ Lube Truck

\$6,500.00/ Month

Delta Fuel can also quote filling the fuel/lube trucks with bulk lubricants.

THANK YOU FOR THE OPPORTUNITY TO BID ON THIS PROJECT! FEEL FREE TO CONTACT US.

Sam Ferguson
sferguson@deltafuel.com
 Delta Fuel Company, Inc.
 (318) 481-7758 Cell
 (318) 757-7610 Office

Brent Hargrave
 Corporate Sales
 Delta Fuel Company, Inc.
 (281) 884-2984 Cell

Judith Jones
 Contractor Division
jjones@deltafuel.com
 (318) 757-7610 Office
 (601) 870-1071 Cell



Disclaimer

Any information provided to customer during this bidding process shall remain confidential, and by accepting this bid for consideration, customer agrees that any information disclosed by Delta Fuel Company, Inc., including but not limited to, information regarding pricing, products, equipment or processes, is proprietary and confidential and customer shall not communicate, divulge, or make available to any person or entity (other than persons or entities associated with customer who need to review the information provided to evaluate the bid) any Confidential or proprietary information, except upon the prior written authorization of Delta Fuel Company, Inc. or as may be required by law or valid legal process.